

## AQ Group AB (publ)

## Interim report January - March 2015

#### First quarter, January - March 2015, in brief

- Net sales SEK 715 million (632)
- Operating profit SEK 52 million (31)
- Profit after financial items SEK 56 million (30)
- Equity ratio 62% (58)
- Earnings per share after tax SEK 2.47 (1.43)

#### AQ in brief

AQ is a leading supplier to demanding industrial customers and is listed on AktieTorget.

The Group consists of operating companies each of which develop their special skills, and in cooperation with other companies, striving to provide cost effective solutions in close cooperation with the customer.

AQ has about 3,900 employees in Sweden, Bulgaria, China, Estonia, India, Italy, Lithuania, Mexico and Poland. In 2014 AQ had net sales of SEK 2.6 billion.

AQ has the highest credit rating, AAA.

#### www.aqg.se

#### **First quarter**

Operations have developed according to plan during the first quarter. Net sales totalled SEK 715 million (632), an increase of SEK 83 million compared to the same period in the previous year. Sales excluding acquisitions and currency rose by 5%. Profit after financial items was SEK 56 million (30) in the first quarter, an increase of SEK 26 million. Currency and non-recurring items have had a positive effect of SEK 6.5 million.

Equity in the group was SEK 1 119 million (910) at the end of the quarter.

#### Significant events during the period

AQ Enclosure Systems AB, with operations in Vaggeryd, Falköping and Kista, has given notice of redundancy of 55 of a total of 167 employees. The redundancy affects only the Vaggeryd unit. After the recent substantial investments in the Vaggeryd unit to develop the company's competitiveness we can see that the competition in the market forces us to make further changes to the business. The background to the redundancy is reduced volumes and changed competitive market situation. The purpose of the actions is to make the Vaggeryd unit more competitive with a new business model within automated sheet metal production and to use our factories in Eastern Europe for more labor intensive products. AQ Enclosure Systems AB in Vaggeryd will offer development, design and manufacturing of thin sheet metal products to customers with high requirements on quality and finish.

A three year contract has been signed between AQ Electric in China and Bombardier CPC propulsion for the deliveries of transformers, inductors for 13 Metro Lines in China. The total value of the contract is about SEK 130 million. This was possible thanks to the excellent designs made by the AQ design teams in Italy and Sweden, in combination with AQ's global manufacturing footprint for inductive components in China, Bulgaria and India. AQ is currently supplying transformers and inductors to a majority of the metro projects that are in progress in China.

For 15 years, AQ Holmbergs Suzhou, which is a wholly-owned subsidiary of AQ Group, has successfully produced mechanical components and assemblies for customers in the telecom sector at its plant in Suzhou, China. Several of AQ Group customers that have manufacturing units in Thailand have expressed a desire for AQ to expand the operations to the country in order to further strengthen our partnership. AQ Group has decided to start up a manufacturing in Thailand, with metal stamping and assembly processes as its first step. The new unit, which will be located in Bangkok, will initially focus on the telecom industry and deliver directly to the customers, who are world-leading players in the industry. AQ's operations in Thailand will be a wholly-owned subsidiary of AQ Holmbergs Suzhou. Operations is aimed to be up and running in the end of 2015 or beginning of 2016.

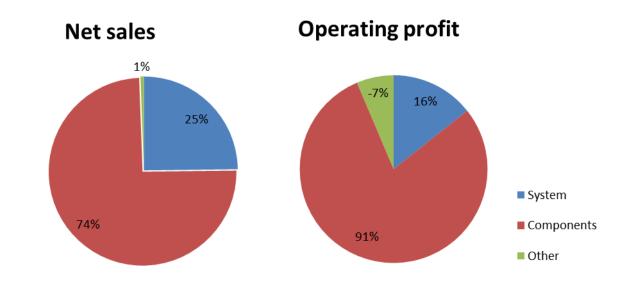
The listing of the company on OMX Nasdaq instead of AktieTorget is planned for end of 2016.

#### Significant events after the end of the period

There are no significant events to report.

#### Segment reporting

The Group operates in two business segments: *Components*, which produces transformers, wiring systems, mechanical components, punched sheet metal and injection-moulded thermoplastics and *System*, which produces systems, power and automation solutions and assembles complete machines in close collaboration with the customers.



		2015		2014			
	System	Component	Other	System	Component	Other	
Net sales	182 783	528 287	4 146	161 912	465 096	4 740	
Operating profit	8 484	46 943	-3 778	4 481	27 474	-529	

#### Information of parent company

The parent company, AQ Group AB, focuses primarily on leadership and development of the Group. Company sales are, as in previous years, almost exclusively of sale of management services to subsidiaries. Purchases from the subsidiaries do not exist to any appreciable extent.

#### The drawing up of the interim report

The interim report has been prepared in accordance with the Swedish Annual Accounts Act as well as IFRS, applying IAS 34, Interim Financial Reporting, which contains general requirements for the design, structure and minimum information requirements in the interim report. The accounting and valuation principles applied are the same as used in the latest annual report for 2014. The report has not been audited.

#### Significant estimates and evaluations for accounting purposes

The company has in preparing the interim report gone through and evaluated risks and uncertainties according to the description given in the annual report of 2014 and assessed that there have been no significant changes. Information about risks and uncertainties affecting the company can be found in the annual report of 2014.

#### **Future prospects**

The goal of the Groups is continued profitable growth, organically by 5% and through acquisitions by 10% over time. The goal for profit after financial items is 8%. Going forward, the Board of directors are not giving any forecast for turn-over or profit.

# The Group's Income Statement and Statement of Comprehensive Income (SEK '000)

Q1	Q1	Y-t-d			
2015	2014	2014	2013	R12	2014
715 216	631 748	715 216	631 748	2 699 565	2 616 097
8 261	5 589	8 261	5 589	25 902	23 229
-671 829	-605 911	-671 829	-605 911	-2 522 658	-2 456 740
51 649	31 426	51 649	31 426	202 809	182 586
4 487	-1 233	4 487	-1 233	9 786	4 066
56 136	30 193	56 136	30 193	212 595	186 652
-11 549	-4 462	-11 549	-4 462	-43 261	-36 175
44 588	25 731	44 588	25 731	169 333	150 477
19 416	-1 423	19 416	-1 423	68 429	47 591
64 003	24 308	64 003	24 308	237 763	198 068
2,47	1,43	2,47	1,43	9,39	8,34
7,8%	4,8%	7,8%			
	2015 715 216 8 261 -671 829 <b>51 649</b> 4 487 <b>56 136</b> -11 549 <b>44 588</b> 19 416 <b>64 003</b> 2,47	2015 2014   715 216 631 748   8 261 5 589   -671 829 -605 911   51 649 31 426   4 487 -1 233   56 136 30 193   -11 549 -4 462   44 588 25 731   19 416 -1 423   64 003 24 308   2,47 1,43	2015 2014 2014   715 216 631 748 715 216   8 261 5 589 8 261   -671 829 -605 911 -671 829   51 649 31 426 51 649   4 487 -1 233 4 487   56 136 30 193 56 136   -11 549 -4 462 -11 549   44 588 25 731 44 588   19 416 -1 423 19 416   64 003 24 308 64 003   2,47 1,43 2,47	2015 2014 2014 2013   715 216 631 748 715 216 631 748   8 261 5 589 8 261 5 589   -671 829 -605 911 -671 829 -605 911   51 649 31 426 51 649 31 426   4 487 -1 233 4 487 -1 233   56 136 30 193 56 136 30 193   -11 549 -4 462 -11 549 -4 462   44 588 25 731 44 588 25 731   19 416 -1 423 19 416 -1 423   64 003 24 308 64 003 24 308   2,47 1,43 2,47 1,43	2015 2014 2014 2013 R12   715 216 631 748 715 216 631 748 2 699 565   8 261 5 589 8 261 5 589 25 902   -671 829 -605 911 -671 829 -605 911 -2 522 658   51 649 31 426 51 649 31 426 202 809   4 487 -1 233 4 487 -1 233 9 786   56 136 30 193 56 136 30 193 212 595   -11 549 -4 462 -11 549 -4 462 -43 261   44 588 25 731 44 588 25 731 169 333   19 416 -1 423 19 416 -1 423 68 429   64 003 24 308 64 003 24 308 237 763   2,47 1,43 2,47 1,43 9,39

#### The Parent Company's Income Statement (SEK '000)

	Q1	Q1	Y-t-d	Y-t-d		
	2015	2014	2014	2013	R12	2014
Net sales	7 511	11 217	7 511	11 217	47 530	51 236
Other operating income		3		3		3
Operating expenses	-5 833	-6 985	-5 833	-6 985	-25 105	-26 258
Operating profit	1 678	4 235	1 678	4 235	22 425	24 983
Result from financial items	1 550	612	1 550	612	9 011	8 073
Profit after financial items	3 228	4 847	3 228	4 847	31 436	33 055
Appropriations		380		380	-20 051	-19 671
Tax on profit for the year	-710	-1 000	-710	-1 000	-2 949	-3 239
Net profit for the year	2 518	4 227	2 518	4 227	8 437	10 146

#### Balance Sheet (SEK '000)

	Gro	oup	Parent co	Parent company		
Assets	Q1	Q1	Q1	Q1		
	2015	2014	2015	2014		
Fixed assets	393 332	357 496	359 301	337 954		
Inventories	458 743	468 457				
Other current receivables	796 987	678 279	165 253	293 685		
Cash and bank balances	149 425	71 385	25 792	5 386		
Total assets	1 798 487	1 575 617	550 346	637 025		
Equity and liabilities						
Equity	1 119 233	909 711	294 485	314 903		
Untaxed reserves			36 000	37 210		
Interest-bearing liabilities	137 654	182 534		29 094		
Other liabilities	541 599	483 373	219 862	255 818		
Total equity and liabilities	1 798 487	1 575 617	550 346	637 025		
Equity ratio	62%	58%	59%	54%		

### Equity (SEK '000)

Group		ibutable to pa shareholder						
_	Share- capital	Other paid-i capital		Profit/ Loss brought forward	s Sub -total		controlling Iterests	Total Equity
Equity, 01/01/2013	36 068	34 014	-5 868	719 194	783 408		142	783 551
Net profit				122 899	122 899		224	123 123
Transl.diff. in foreign comp. Other comprehensive income			2 125 <b>2 125</b>		2 125 2 125		48 <b>48</b>	2 173 2 173
Paid dividends Transactions with shareholder	s			-23 444 <b>-23 444</b>	-23 444 -23 444			-23 444 -23 444
Equity, 01/01/2014	36 068	34 014	-3 743	818 649	884 988		414	885 403
Net profit				150 012	150 012		465	150 477
Transl.diff. in foreign comp. Remeasure defined benefit			48 251	-766	48 251 -767		140 -34	48 391 -800
pension plan Other comprehensive income			48 251	-766	47 484		106	47 591
From acquisitions Paid dividends Transactions with shareholder	s			-28 854 <b>-28 854</b>	-28 854 -28 854		614 <b>614</b>	614 -28 854 -28 240
Equity, 01/01/2015	36 068	34 014	44 508	939 040	1 053 630		1 599	1 055 230
Net profit				44 541	44 541		47	44 588
Transl.diff. in foreign comp. Other comprehensive income			19 355 <b>19 355</b>		19 355 19 355		61 <b>61</b>	19 416 19 416
Paid dividends Transactions with shareholder	'S							
Equity, 31/03/2015	36 068	34 014	63 862	983 581	1 117 526		1 707	1 119 233
	Rest Share- capital	ricted equity Statutory reserve	Sub-total	Non-restrict Share premium	ted equity Fair value reserve	Oth. Non- restr. EQ	Sub-total	Total Equity
Equity, 01/01/2014	36 068	1 156	37 225	reserve 34 014	_	239 437	273 451	310 676
Net profit						10 146	10 146	10 146
Paid dividends Transactions with shareholder	'S					-28 854 <b>-28 854</b>	-28 854 -28 854	-28 854 -28 854
Equity, 01/01/2014	36 068	1 156	37 225	34 014		220 728	254 742	291 967
Net profit	_					2 518	2 518	2 518
Equity, 31/03/2015	36 068	1 156	37 225	34 014		223 246	257 260	294 485

All shares, 18,034,058 pcs, are A-shares with equal voting rights

#### Cash Flow Analysis (SEK '000)

	Grou	Group		ompany
	Y-t-d 2015	Y-t-d 2014	Y-t-d 2015	Y-t-d 2014
Net operating profit/loss	51 649	31 426	1 678	4 235
Result from financial items	4 519	-611	1 549	641
Income tax paid	-16 272	-27 651	-4 087	-12 030
Non-cash transactions	13 474	11 866	1 109	3
Changes in working capital	-37 141	69 515	14 631	35 519
Cash flow from investing	-9 982	-18 392	-3 678	5 896
Cash flow from financing activities	-11 749	-62 886	-6 656	-40 036
Increase/reduction of liquid funds	-5 504	3 267	4 548	-5 772
Liquid funds at beginning of year	145 744	67 566	22 352	11 151
Exchange rate difference in liquid funds	9 185	552	-1 108	7
Liquid funds at end of period	149 425	71 385	25 792	5 386

#### Employees (avg FTE)

Employees	Bulgaria	China	Estonia	India	Italy	Lithuania	Mexico	Poland	Sweden	Total
31/03/2015	910	539	330	123	4	626	111	506	805	3 954

#### Future Reporting Dates

Annual general meeting Interrim report Q2, 2015 Interim report Q3, 2015 Interrim report Q4, 2015 April 23, 2015 July 23, 2015 October 22, 2015 February 18, 2015

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